



## Tariff Letter

*Last updated: Sept 2018*

Dear Valued Customer,

We wanted to let you know that we are starting to be impacted by the trade tariffs effective July 6, 2018. Here is a brief understanding of the tariffs from a DoubleRadius perspective.

### Trade Tariff Information

The initial trade dispute was affecting a small list of products, with limited impact on our cost of goods. It appears that the latest additions, commonly referred to as the "second" and "third" list, will have impacts of 10-25 percent on a selection of our products. The language of the tariffs is fairly ambiguous and thus we are uncertain of the specific products included in the additions.

Effective immediately, our plan is to charge our customers the exact tariff as a separate line item. We feel this is a transparent and reasonable approach for us. Therefore, on orders from DoubleRadius, if there are items that we are charged an additional tariff, we will add a line item "Import Tariff - 2018" with the specific cost.

We hope this helps explain our strategy and plan. Please let us know if you have any questions by filling out a [contact us form](#) or call a sales representative at (866) 891-3602. And for more information about the HTS codes affected by the tariffs, please reference the United States Trade Representative website link [here](#).