

CUSTOMER CASE STUDY

Classic Graphics

The Background

Classic Graphics had an existing wireless point-to-point link in place to connect two of their facilities. (Having a link eliminates paying for an internet connection at both buildings.) This link was vital to their shipping/receiving department and the overall operations of the organization. They arrived one morning after a bad storm to find that they had lost the link.

The Technology Needed

Classic Graphics needed a replacement link that would be powerful enough for their throughput requirements, and that would prove more reliable than its predecessor. Functionality and peace of mind were both important factors.

The Timetable

They needed another wireless link up and running as quickly as possible to ensure the company didn't miss a beat, and that their customers were taken care of.

The Solution Provided

After a free on-site consultation, DRTS verified the link and the throughput requirements, along with their budget:

- » A Motorola Point-to-Point wireless link would provide high-speed internet to the two remote buildings
- » Installation would happen next day (one day after original trouble call was placed).
- » Complete configuration and link management training would be supplied as well

The Results

Classic Graphics had their network back up and running within 24 hrs. Not only that, but they had twice the throughput they originally did with a much more stable link.



Classic Graphics Main Facility



Motorola PTP 300 Unit Deployed

Customer Testimonial

“Classic Graphics came to DoubleRadius with a serious problem. A wireless link that we relied on as sole network connection to a remote facility had failed and the company that sold and installed the link was no longer in business. I contacted DoubleRadius on the afternoon the radio link died, and they had us back in business the next day - and they had themselves a new client. I've found them to be knowledgeable, reasonable and quick to respond. Highly recommended.”

- John Whitley, Classic Graphics, Inc.



Video Surveillance

- » Indoor and Outdoor
- » Day and Night Vision
- » Standard and High Resolution
- » Manual Adjust and Remote Control
- » Multiple Location Monitoring



VoIP

- » Cost-Effective
- » Secure and Feature-Rich
- » Desk Phones and Wireless Portables
- » Reduce Monthly Bills (Business and Personal)



Two-Way Radio

- » Instant Communication
- » Improved Productivity and Efficiency
- » Enhanced Safety and Security



Managed Technology

- » Your Virtual IT Department/Staff Supplement
- » Proactive Troubleshooting and Management
- » Wealth of Specialized IT Knowledge
- » Workstation Security, Management, and Backup
- » Email/Web Security and Email Management



Network Infrastructure

- » Wireless PTP, PTMP and Mesh Networking
- » Wireless LAN (WLAN)
- » Wireless Hotspots
- » Wired LAN and WAN Networking
- » Broadband over Powerline (BPL)



PTP Engineering & Licensing

- » Interference Analysis and Prior Coordination
- » FCC Form Preparations and FAA Solutions
- » Solution Detail and License Filing



About DRTS

DoubleRadius Technical Solutions (DRTS) is a division of DoubleRadius, Inc., offering complete “turnkey” solutions to small and mid-size businesses. Our staff will walk with you from conception to deployment, assuring that all the details are covered. Once operational, the DRTS staff will fully manage and support your solution so that you are hands-off and worry free.

DRTS serves virtually any industry, although our focus is on serving these core industries:

- » Education
- » Government
- » Hospitality
- » IT & Technical Services
- » Medical Services
- » Radio Broadcasting
- » Retail & Warehousing
- » WiFi Hotspots (across all industries)

Visit us online at: <http://techsolutions.doubleradius.com>.

About DoubleRadius

DoubleRadius is Your One-stop Shop for Networking and Communications! Our full range of offerings include:

- » DoubleRadius Technical Solutions (DRTS).
- » Distribution/resale of networking and communications equipment from top manufacturers and other exciting industry names.
- » Financing programs which allow customers to finance products and services instead of depleting their positive cash flow with an outright purchase up front.
- » The annual Wireless Without Limits conference, and additional seminars, technical training and certification opportunities.

Visit us online at: www.doubleradius.com.